

2022 ABC Northeast Regional Conference

OCTOBER 20TH - 21ST
CAPE MAY, NEW JERSEY

HOSTED BY:



ABC New Jersey Chapter invites all ABC Members and Staff to join us in historic Cape May for the **2022 Northeast Regional Conference.**

WHERE: Congress Hall, *America's First Seaside Resort*
200 Congress Place, Cape May, NJ 08204
Group Name: ABCNJ
Reservation #: 1743313
Phone: 855.290.8467
<https://www.caperesorts.com/contact-us>



TRAVEL: Philadelphia International Airport (PHL)
Philadelphia 30th Street Station (PHL)



CONFERENCE SCHEDULE:

- ◆ Thursday, October 20th
9:00AM - 6:00PM
Includes breakfast, lunch and cocktail reception
- ◆ Friday, October 21st
9:00AM - 12:00PM
Includes breakfast



For more information and to register, visit
www.abcnjc.org/2022neconference

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SPONSORSHIP OPPORTUNITIES AND REGISTRATION

Hotel room not included with sponsorship or conference registration

\$1,000 DIAMOND SPONSOR

Includes 2 conference registrations, event recognition and tabletop display

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Includes 2 conference registrations, event recognition and tabletop display

\$500 PLATINUM SPONSOR

Includes 1 conference registration, event recognition and tabletop display

\$500 COCKTAIL HOUR SPONSOR

Includes 1 conference registration, recognition during cocktail reception

\$500 LUNCH SPONSOR

Includes 1 conference registration, recognition during lunch

\$300 GOLD CONFERENCE SPONSOR

Event recognition
(conference registration not included)

\$300 BREAKFAST SPONSOR

Recognition during breakfast
(conference registration not included)

\$295 Conference Registration

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ABC - NJ, Attention: NE Conference
139 Gaither Drive, Suite I, Mt. Laurel, NJ 08054

Questions? Contact Gina Dispenza, Events Coordinator
(856) 979-9891 or gdispenza@abcnjc.org.



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CONFERENCE AGENDA

THURSDAY, OCTOBER 20TH

9:00 - 9:45AM

Registration and Breakfast

9:45 - 10:00AM

Welcome Remarks

by Samantha DeAlmeida, ABC-NJ President, Bill McGrath, ABC-NJ Chairman and Thomas Murphy, 2022 ABC Northeast Region Vice Chair

10:00AM - 12:30PM

**Keynote Presentation: Discover Yourself
Presented by Scott Schwefel**

Scott will stretch how we use our brains to understand others, and offer a system to help us better understand ourselves and each other to improve relationships and maximize productivity.

12:30 - 1:30PM

Lunch and Northeast Regional Updates

1:30 - 3:00PM

ABC Leadership Panel Discussion

Mike Bellaman, President & CEO, ABC National

Stephanie Schmidt, 2022 ABC Chair,
Poole Anderson Construction

Melanie Pfeiffenberger, Director of Political
Affairs, ABC National

3:00 - 4:00PM

Break

4:00 - 6:00PM

Cocktail Reception

FRIDAY, OCTOBER 21ST

9:00 - 10:00AM

Breakfast and Networking

10:00 - 11:00AM

Panel Discussion and Demo

Hear how safety technology is impacting ABC members, review recent data featured in the ABC 2022 Tech Report focused on Safety and learn the importance of investing in safety tech, data collection, digitization, and using purpose built technologies to create a safer job site.

Matthew Abeles, Vice President of Construction Technology, ABC National
Ryan Quiring, CSO, Safety Evolution
Michael Colapietro, CEO, Co-founder, Smartapp.com

11:00AM

**Conference Conclusion and
2023 Northeast Regional Conference Update**

For more information,
including local visitors' guides, visit
www.abcnjc.org/2022neconference



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SPEAKER BIOS



SCOTT SCHWEFEL

Scott Schwefel founded Minnesota's largest technology training company in 1995, Benchmark Computer Learning, and then sold Benchmark in 2003. He used Insights Discovery to help build his business, and his company was named one of the 50 fastest growing private companies in Minnesota in 1997 and 1998. He was named to Minnesota's 40 under 40 lists of successful top executives in the year 2001. As a professional speaker, Scott brings the magic of Insights Discovery to thousands around the world. He is a published author, and has presented in Paris, London, Geneva, Amsterdam, Shanghai, and throughout North America. He has personally trained over 1,500 CEOs as a highly-rated Vistage Speaker, the largest CEO membership organization in the world.



MICHAEL BELLAMAN

Michael D. Bellaman has served as president and chief executive officer of Associated Builders and Contractors, a national trade association representing more than 21,000 members from 68 Chapters across the United States, since 2011. In his role, Bellaman leverages the merit shop philosophy to help members develop people, win work and deliver that work safely, ethically and profitably for the betterment of the communities in which they work. He is a co-founder of the Construction Coalition for a Drug- and Alcohol-Free Workplace and has championed a road map for companies whose leaders want to transform their safety programs through ABC's STEP Safety Management System. A 1985 graduate of Pennsylvania State University, Bellaman earned a bachelor's in architectural engineering and spent more than two decades in the construction industry before joining ABC.



STEPHANIE SCHMIDT

Stephanie Schmidt, president of Poole Anderson Construction, State College, Pennsylvania, is chair of the board of directors of Associated Builders and Contractors. She is also a past chair and member of the ABC Central Pennsylvania Chapter Board of Directors. As president of Poole Anderson Construction, Schmidt is responsible for formulating the strategic direction and oversight of day-to-day company performance. Under her guidance and through her commitment to building strong partnerships, Poole Anderson has become one of Pennsylvania's largest and most respected constructors. Schmidt also serves on the Pennsylvania College of Technology Construction Management Advisory Committee and the Pennsylvania Council of General Contractors. She is a graduate of Pennsylvania State University with a bachelor's degree in architectural engineering.



MELANIE PFEIFFENBERGER

Melanie Pfeiffenberger serves as the Director of Political Affairs for the Associated Builders and Contractors (ABC). Prior to joining ABC, Melanie served as the Executive Director of the Republican Legislative Campaign Committee (RLCC), the premiere national organization dedicated exclusively to electing more Republicans to state legislatures. Additionally, Melanie has experience working in fundraising, grassroots advocacy, and local government.



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SPEAKER BIOS



MATTHEW ABELES

Matthew Abeles is the Vice President of Construction Technology and Innovation for Associated Builders and Contractors. In this role, Abeles spearheads efforts to integrate construction technology and innovation into all aspects of ABC's strategic initiatives, included but not limited to total human health, world-class safety and workforce development. His team provides ABC members resources that include the ABC Tech Report, ABC Tech Marketplace, ABC Tech Alliance, and leads the construction tech and innovation committee for ABC. Abeles, who has advised and raised capital for many construction technology companies, is a recognized leader in the field. In 2014, he co-founded BuiltWorlds, a media company and digital network for construction, real estate, finance and development leaders, which hosts global events and produces industry research. In this role, he was responsible for outreach to established and emerging players in the construction and real estate sectors developing next-generation technologies.



RYAN QUIRING

Ryan is passionate about solving one of the largest problems that still exists today - workplace safety. He co-founded SafetyTek in 2014 and joined Safety Evolution in 2022 to help safety professionals view the performance and engagement of their safety programs throughout the workforce. Ryan's background in functional safety engineering and developing real-time control systems for natural resource extraction enables him to understand how data and digital transformation can keep the workforce safe and help organizations be more productive.



MICHAEL COLAPIETRO

Michael is the co-founder of Smartapp.com and today serves as its CEO. Michael leverages his career long in-the-field experience to oversee the day-to-day activities that drive the company in bringing to market a first-of-its-kind visionary fusion platform that holistically aims to deliver on the promise that technology can truly transform the way infrastructure and construction industries deliver projects and operate facilities more efficiently and safely. Prior to founding Smartapp.com, Michael served in key roles with leading utilities, engineering and construction companies such as ComEnergy, PanHandle Eastern & VHB in pioneering and overseeing successful complex technology programs and product development efforts - from project management, GIS, field & mobile data collection, GPS, and design automation. Michael has degrees both in Architectural Design and Computer Science. Outside of work Michael enjoys architecture, family time, and mentoring & participating in youth development programs.