



New Jersey Chapter



August 10, 2010

When You Think Construction, Think ABC

MEMBER UPDATE

Reach Us Online

www.abcnjc.org

EVENTS

Networking Cocktails – North Jersey
Wednesday, September 29, 2010
Basking Ridge Country Club
Basking Ridge, NJ

Meet the Generals – Vineland, NJ
October 21, 2010
Ramada Inn
2216 West Landis Avenue
Vineland, NJ

COMMITTEE MEETINGS

Board Meeting
Wednesday, August 11
414 River View Plaza
Trenton, NJ

Marketing & Safety
Friday, August 27, 2010
414 River View Plaza
Trenton, NJ 08611

Government Affairs Meeting
Wednesday, September 15, 2010
414 River View Plaza
Trenton, NJ 08611 8:00 AM

WELCOME NEW MEMBERS

Company

AHE Home Elevator
F&W Mechanical Services
High Tech Elevator Industries
Hypower, Inc.
Kupex Exteriors

Contact

Scott Wallace
Michael Stiso
Kenneth Rice
Bernard Paul-Hus
Marcel Kupex

AHE Home Elevator

Whether you are a homeowner, builder, architect or home elevator installation company, you desire one thing above all.... RELIABILITY. Our family's deep knowledge of elevator systems coupled with the fact that AHE maintains one of the nation's largest home elevator installation companies enables us to constantly monitor how our systems are working.

For the home owner this means that you can rest assured that our home elevators are meant to run continually with nothing more than basic maintenance.

To our dealers this means that any changes or upgrades made to our home elevators are not only tested in a test tower, but that they are thoroughly field tested on our own installs long before they are released into production.

F&W Mechanical Services

F & W Mechanical Corp is a private company categorized under Plumbing Contractors and located in Trenton, NJ. Current estimates show this company has an annual revenue of \$20 to 50 million and employs a staff of approximately 100 to 249.

Contact Us At:

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2010 NJ Chapter - Leadership

Chairman:

Craig Alper
Alper Roofing

1st Vice President:

Kirby Wu, AIA, LEED AP
Wu & Associates

Secretary:

Harry Horwitz, Esq.
Stevens & Lee PC

Treasurer:

Steve Wouch
Wouch Maloney and Company

Immediate Past Chairman:

Simon Levy
Levy Construction

Board Members

Bob Brown
American Asphalt Company

John Ehling
V.J. Scozzari & Sons

Ed Hutchinson
Hutchinson Mechanical Services

Ray Muller
Firehouse Electric

Bob Roberti
Liberty Mechanical Contractors

Dave Sulkin
American Asphalt

George Thomas
AMS Mechanical Systems, LLC

John True
Mid Atlantic Surety & Insurance

High Tech Elevator

HI-TECH ELEVATORS is established in 1991 and are reputed Manufacturer & Service Provider involved in the field of Elevators.

We are at present Manufacturing Elevators like Hydraulic Lift, Car Passenger Lift, Goods Lift, Passenger Lift, Automatic Capsule Lift, Machine Room Less Lift etc.

Hi-tech Elevators since its inception has carried out numerous project of all categories to the utmost satisfaction of the client. Till Now, the company was supplied more than 800 Units of all possible categories.

Hypower, Inc.

The Paul-Hus brothers have more to offer than mere management skills and years of experience. They have integrity, honesty, and commitment and filled with an enthusiasm that permeates the office. Nice? More than nice. Ethical, accommodating, flexible, knowledgeable, hands-on, dedicated...are just a few of the words used to describe them. Along with our superior project management team, they are what constitute Hypower's success. On a given day, these hands-on managers can be found from the trenches ensuring an on time completion to the boardroom organizing the next big proposal. From remaining technologically advanced in all sectors, Hypower and the Paul-Hus brothers are ever in pursuit of higher efficiency, higher productivity, and higher standards.

Here at Hypower, we are redefining "business as usual" and infusing it with a heart and soul; not only a group of dedicated professionals but human to the core. We care about the safety and quality of life for each and every employee and we care about the quality and caliber of service for each and every client. We are passionate about our work and it shows daily. This drive is what separates us from our competition. We truly care about what we do and what our clients think.

Over the years, we have built our success and reputation on our relationships. We not only work with you, we partner with you — and we take that partnership very seriously. We nurture it, protect it, and strive to always take you beyond expectations. The Hypower team takes the time to get to know your project, understanding why something is done, allowing better anticipation of your needs.

Plan it. Build it. Install it. Sustain it. Add Safety, Quality, and Productivity, and you have the Hypower way. We prove it with every project, every day, every way.

Kupex Exteriors, LLC

Kupex Exteriors has the experience and financial ability to handle projects of any size -- ranging from \$10,000 to over \$1,000,00. We are able to provide payment and performance bonds (Call us for current limits).

Our experience includes both private and public sector (prevailing wage) projects, from new construction, to replacement, and repair and maintenance of existing structures.

Kupex Exteriors provides experienced installers that can keep up with a grueling schedule of new construction. When you hire Kupex exteriors you can be sure that your job will be done right and on time.

In addition to our trained installers, Kupex Exteriors provides all the equipment (including our own dumpster service) necessary to finish the most challenging jobs on time and with minimal disruption to your daily operations.

Our maintenance team has many years of experience giving us ability to pinpoint and repair any roofing and siding problem, which may extend the life of your system saving you money and aggravation.

Bernadette Twist
EJA & Associates

Drew Wagner
DJ Wagner Heating & Air Conditioning

Have A Question? Contact Our Staff

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Bridget Scenna
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Patrick Stewart
Prevailing Wage Initiative
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Attention New Members

Please send your company profiles to
kbiddle@publicstrategiesimpact.com
for inclusion in our
'Meet The Members' page.
For more information, please contact
Kelly Biddle at
(609) 989-9110



Want to put the SPOTLIGHT on your COMPANY?

Please call or e-mail Laura Slomka at the Chapter office to find out how to have your company in the next ABC NJ newsletter.

Chapter Events – Your Feedback is IMPORTANT!

Networking Cocktail Reception Basking Ridge Country Club

Networking event. Take this opportunity to make new contacts. Meet new faces, gain potential new business. Bring a guest or prospect. The event is open to the public.

Construction Industry Cocktail Reception

Wednesday, September 29, 2010

6:00 – 8:00 pm

195 Madisonville Road

Basking Ridge, NJ

**Cost: \$50 per person includes one drink ticket and food
\$200 table top and admission for two people**

Meet the Generals - Vineland

New location to market your company. Learn about upcoming projects. Network. Seven general contractors are participating. Reserve your seat now. Space is limited.

October 21, 2010

Vineland Ramada Inn

2216 West Landis Avenue (right off Route 55)

Vineland, NJ 08002

\$45 Member, \$60 Non-Member

National News

We are very pleased to announce today's launch of ABCvotes.com (formerly MeritShopVotes.com), your online resource for the 2010 elections! It is imperative that our members and their employees get out to vote in this year's mid-term elections. There are 18 gubernatorial races, at least 9 Senate races and more than 50 House races that are currently considered "toss-ups." Free enterprise and open competition hang in the balance.

The site contains among other things; candidate information (with links to their

websites), political do's and don'ts, ABC issue briefs, Congressional scorecards, important election dates, deadlines and links (in your state). We have also added an additional feature this year that will highlight the Top 50 House races around the country. Only about half of them are up right now, but once the primaries occur and we know who will face off in November more will be added.

We hope you find the [site](#) useful and encourage you to pass it along to your members.

Government Affairs

ABC MEMBERS GET ANOTHER CHANCE TO VOTE TO ELIMINATE PLAS ON FEDERAL CONSTRUCTION

Members once again can cast their vote to prohibit government-mandated project labor agreements (PLAs) on federal construction projects via a new website called YouCut. Members and interested parties can either vote [online](#) or by texting YouCut1 to 68398.

The [YouCut website](#), launched May 12 by House Republican Whip Eric Cantor (R-Va.), features a list of projects that would scale back Congressional spending, and invites anyone to vote for the initiative they think should be eliminated. PLAs were featured for the first time on the website in June, but were beaten by Rep. Aaron Schock's (R-IL) suggestion to prevent millions of federal dollars in waste on signs advertising construction projects that are funded by dollars from the American Recovery and Restoration Act.

The elimination of government-mandated PLAs on federal construction projects, which are encouraged in President Obama's Executive Order 13502, is listed as the number one option on YouCut for the month of August to potentially be brought to the floor of the U.S. House of Representatives for a vote after the recess.

Since PLAs have been shown to increase construction costs up to 20 percent, prohibiting the use of PLAs on federal construction projects could save taxpayers hundreds of millions of dollars.

"Lawmakers have a fiduciary responsibility to ensure government projects are constructed in the most cost effective manner possible," said Congresswoman Mary Fallin (R-Okla.), who submitted this idea to the YouCut program. "With the federal government facing record deficits and the construction industry already suffering from more than 20 percent unemployment, this is a solution that will eliminate waste and create employment opportunities for skilled and qualified workers."

According to a [September 2009 study](#) by The Beacon Hill Institute, PLAs significantly increase construction costs on federal projects without adding benefits for taxpayers. The study found that if President Obama's Executive Order 13502 were in effect in 2008, federal construction costs would have increased by as much as \$2.6 billion. Americans can expect greater levels of waste in 2010 and 2011 due to increased construction spending because of the American Reinvestment and Recovery Act.

For more information and to vote for eliminating government-mandated PLAs on federal construction projects, visit the [YouCut website](#) or text YouCut1 to 68398.

You can learn more about government-mandated PLAs and the benefits of this YouCut proposal at www.TheTruthAboutPLAs.com or www.facebook.com/TheTruthAboutPLAs.

Congratulations to the 2010 NJ ABC Safety Training Evaluation Process (STEP) winners.

Established in 1989 by the ABC National Environment, Health & Safety (EH&S) Committee, the **Safety Training and Evaluation Process (STEP)** program was developed and written by contractors, for contractors. There is no charge for this service (unless you are applying for STEP Platinum), and your responses are strictly confidential.

Program Benefits

- New for 2010 apply online - www.abc.org/stepapp
- Organized approach for analyzing and developing safety and loss prevention programs
- The Key Component system forms a 20 point guide to starting, updating or auditing a company-wide safety program
- Incorporates both OSHA required safety data with self-assessment requirements to give a full, wide ranging report on the entire nature of a company's Safety Program
- Designed to benefit both large and small contractors alike
- Recognition for ABC members at both National and Chapter level. With various recognition events held throughout the year. STEP can also lead into [National Safety Excellence Awards](#) and [Accredited Quality Contractor](#) recognition.
- 2009 STEP data shows STEP participants beat BLS national averages in a number of areas, leading to benefits both when bidding for business and negotiating insurance rates. See [2009 STEP Data Report](#)
- All companies claim that safety is a priority, with STEP you can prove it

CONGRATS TO THE 2010 STEP WINNERS:

**AMERICAN ASPHALT
BRAVANTE AUTOMATIC SPRINKER
D.J. WAGNER HEATING AND AIR
ELECON SERVICES**

**HUTCHINSON MECHANICAL SYSTEMS
KUBIAK ELECTRIC CO.
MARSHALL INDUSTRIAL TECHNOLOGIES
SWEETWATER CONSTRUCTION
WOHLSSEN CONSTRUCTION**

