



New Jersey Chapter

The Top 15 things to Consider in Construction Contracts. The new AIA Contracts and the Consensus Contracts

Course Outline

This course will focus first on basic principles of contract law, so you will better understand contracts and changes. Next, we'll address the most important provisions of the form contracts used by owners and contractors with an eye toward identifying those provisions which you should negotiate, and what language changes you should seek. We will discuss provisions regarding payment, delay, and indemnity, "consequential damages" and termination. We will also discuss the steps you can take to protect your company in the event of delay, acceleration and differing site conditions. We will focus on both the AIA and ConsensusDOCs form contracts, but we encourage you to bring along your own forms, other forms you've encountered and your questions. We will emphasize sub-contractor contracts.



TARGETS / PEOPLE WHO SHOULD ATTEND - Owners, Project managers, Contract Administrators, Estimators, and anyone who writes, reads, signs, negotiates contracts with your customers.

- Date:** Tuesday, April 6, 2010
- Time:** 8:00AM - 11:00AM
- Place:** Pals Cabin, 265 Prospect Ave., West Orange, NJ
- Instructor:** Suzanne McSorley, Esq., Stevens & Lee
- Cost:** \$45 for ABC members, \$65 for non-ABC members.

*Please make checks payable to ABC New Jersey and send payment to:
Associated Builders and Contractors,
414 River View Plaza, Trenton, NJ 08611 or fax to (609) 393-9891*

Name:	Title:
Additional Attendees:	
Company:	
Address:	
City, State, Zip:	
Phone:	Fax:
Email:	
_ Check Enclosed for \$ _____	
_ Please charge my Credit Card _ AMEX _ MasterCard _ Visa	
Credit Card #	
Card Holder Name:	
Signature:	Exp. Date:

ASSOCIATED BUILDERS & CONTRACTORS – NJ CHAPTER

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